



## Florida Hospital Home Infusion provides critical medications — STAT.

### How we helped

-  Provided speed, reliability & trust.
-  Created unique solutions.
-  Reduced cost of delivery.

Florida Hospital Home Infusion provides medications, supplies and skilled nursing care to patients in the Orlando, Florida, area. The medications are anything delivered intravenously, including antibiotics, chemotherapy, as well as therapies for pain management and hospice care. They work closely with doctors to help patients transition smoothly from hospital to home care. “We make it possible for patients to take Florida Hospital home with them,” says Sheryl Raley DeTellis, General Manager of Florida Hospital Home Infusion.

Because of the vital importance of these medications, Florida Hospital Home Infusion must be able to deliver these medications in a fast, reliable way, anytime, day or evening.

## Challenges

Florida Hospital Home Infusion had relied on staff and a small fleet of vehicles to make medication deliveries. However, the system wasn't flexible enough to meet their day-to-day deliveries. If a driver called in sick, the team would be shorthanded. Using local couriers wasn't ideal, as the company wanted to ensure patient peace of mind when receiving home deliveries. Generic or unfamiliar vehicles just didn't convey the trust and reliability Florida Hospital Home Infusion wanted.

## Solutions

When Florida Hospital Home Infusion began working with FedEx SameDay® City, they were confident that FedEx branded vehicles and professional uniformed couriers would increase their patient's comfort when opening their doors to deliveries — even at night.

- **Provided the professionalism, flexibility, and trackability** that the company and their patients look for.
- **Created a unique solution** to deliver medications and return signed paperwork to Florida Hospital Home Infusion for patient charts.
- **Significantly reduced cost of delivery**, even when compared to other local couriers.

## Results

"Because of the critical nature of what we do, we need a provider that's trustworthy, fast and user friendly so we can count on getting medications to patients in their homes in a safe and timely manner. FedEx SameDay City delivers on that promise."

— Sheryl Raley DeTellis, General Manager of Florida Hospital Home Infusion

## Florida Hospital Home Infusion Stats

**25**  
YEARS  
IN OPERATION

**7**  
FLORIDA  
COUNTIES  
SERVED

**1,000**  
DELIVERIES  
A MONTH



## Connect to the possibilities

Find out how FedEx SameDay City can help your organization. Go to [fedex.com/samedaycity](https://fedex.com/samedaycity) or call 1.800.399.5999.